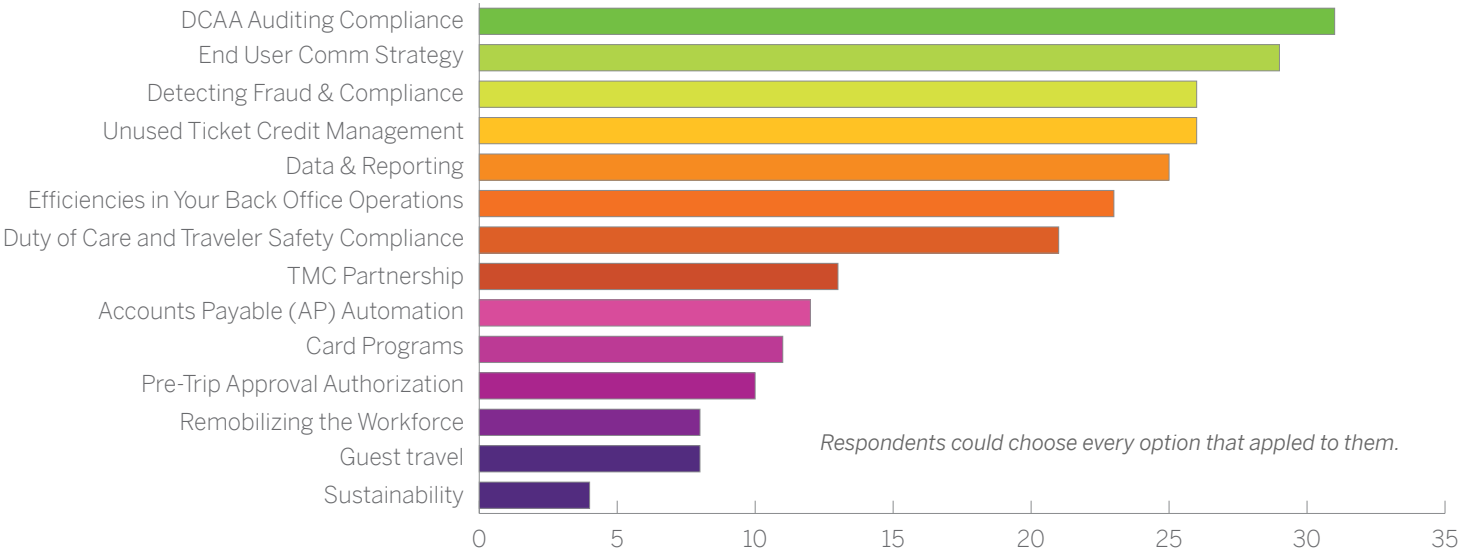


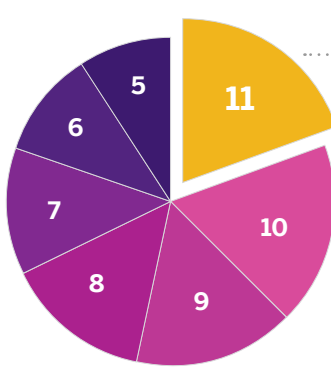
Quick Pulse Survey Results for Aerospace, Defense and Government Contracting

WHAT TOPICS ARE MOST COMPELLING TO YOU AND YOUR ORGANIZATION TODAY?



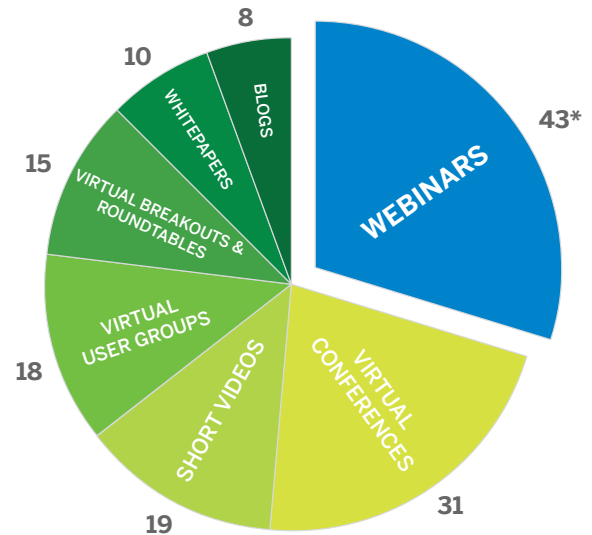
WHAT IS YOUR BIGGEST CHALLENGE LOOKING AHEAD TO THE NEXT 12-18 MONTHS?

Efficiencies in Back Office Operations



- Changes in Contracts Due to the Pandemic
- Automating and Improving Your AP Processes and Managing Your Suppliers
- Remobilizing the Workforce to Travel
- Compliance and Preparation for Audits
- Controlling Spend in a Virtual Work Space - What's Essential and What's Not
- Travel & Expense Policy Changes: Airfare booking window, hotel vendors, ground transportation strategy

WITH THE SHIFT TO VIRTUAL EVENTS AND CONTENT, WHICH MEDIUMS ALLOW YOU TO BE THE MOST ENGAGED?



**Respondents could choose every option that applied to them. Webinars was selected by 75% of all respondents.*

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