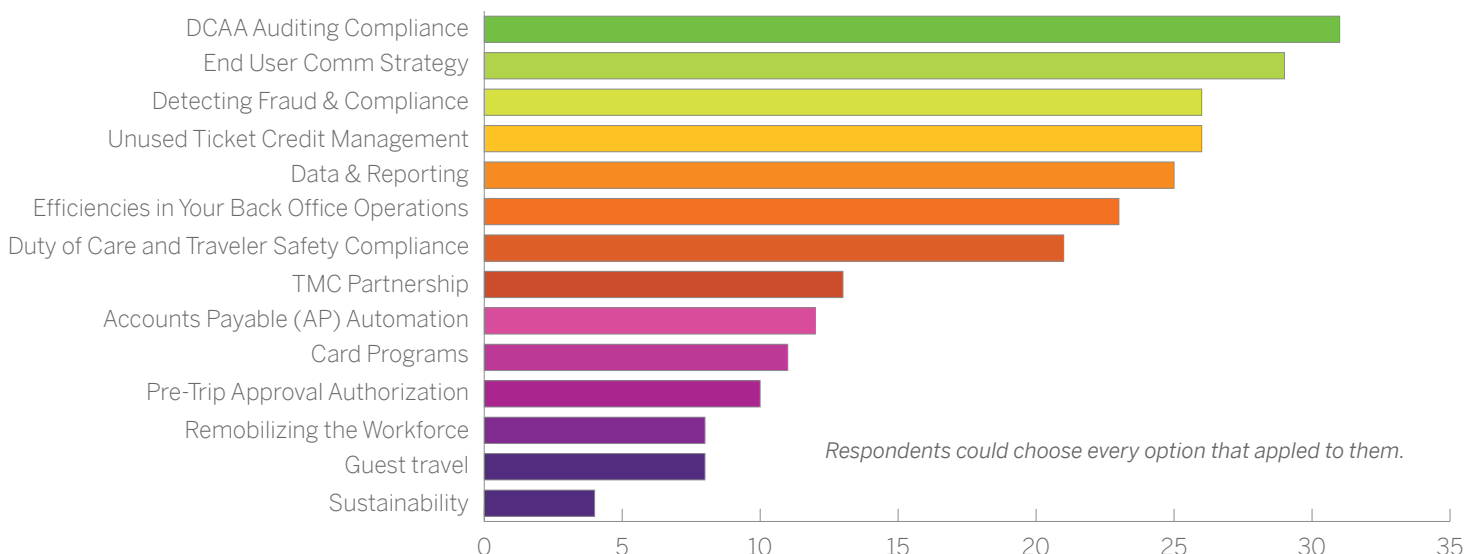


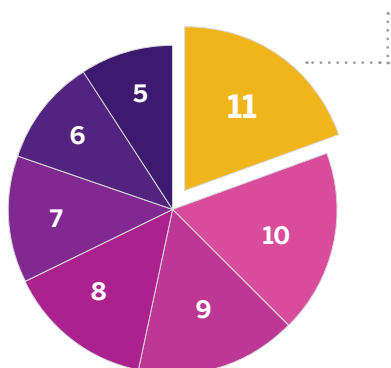
# Quick Pulse Survey Results for Aerospace, Defense and Government Contracting

## WHAT TOPICS ARE MOST COMPELLING TO YOU AND YOUR ORGANIZATION TODAY?

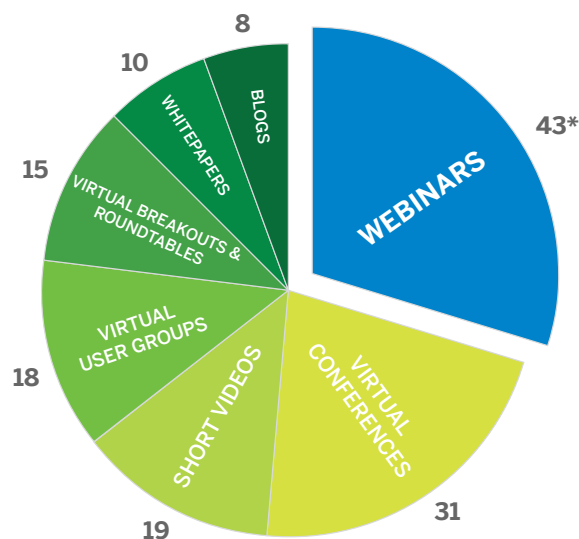


## WHAT IS YOUR BIGGEST CHALLENGE LOOKING AHEAD TO THE NEXT 12-18 MONTHS?

Efficiencies in Back Office Operations



## WITH THE SHIFT TO VIRTUAL EVENTS AND CONTENT, WHICH MEDIUMS ALLOW YOU TO BE THE MOST ENGAGED?



\*Respondents could choose every option that applied to them.  
Webinars was selected by 75% of all respondents.

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